

	BRONZE	SILVER	GOLD	RUBY	EMERALD	DIAMOND
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- 1 • **RETAIL PROFIT:** Earn profits on customer purchases via retail sales.
- 2 • **CUSTOMER REBATES:** Based on your customers' orders you can earn an additional 5–10% each month.
- 3 • **FASTSTART BONUS:** Earn a bi-weekly check! You can earn from 10–25% on the CV of your newly enrolled Members AND up to 10% on the new Members enrolled by people you have personally enrolled.
- 4 • **PACESETTER BONUS:** People who set the pace can increase their monthly earnings by two, three or more times each month.

- 5 • **PREMIER BENEFITS:** Accelerate your financial potential by earning Premier Benefits for every Premier you enroll; a 3rd level of FastStart earning (5%); and instant qualification for the PaceSetter Bonus by simply enrolling one (or more) Member. (Must be a Premier to qualify.)

6 • **ORGANIZATIONAL COMMISSIONS:** Leverage the strengths of your business.

Qualifying Personal Volume (QPV)	100	100	100	100	200	200
Qualifying Organizational Volume (QOV)	—	300	1000	5000	30,000	150,000
Leg Requirements	—	—	2 Silver	2 Gold	3 Ruby	3 Emerald
Level 1		5%	7%	3%	1%	1%
Level 2			8%	5%	3%	2%
Level 3			10%	7%	4%	3%
Level 4				8%	5%	4%
Level 5				10%	7%	5%
Level 6					8%	6%
Level 7					10%	7%
Level 8						8%
Level 9						10%

- 7 • **Ruby Growth Bonus:** Earn monthly rewards for new PaceSetter and Premier enrollment* (three or more) and monthly volume growth.
- 8 • **Emerald Growth Bonus:** Earn monthly rewards for new PaceSetter and Premier enrollment* (two or more) and monthly volume growth.
- 9 • **Global Diamond Bonus:** Earn a share of global volume based on Diamond-level rank and month-over-month payline (nine level) OV growth. This bonus is paid monthly.

* Enrollments for Bonus pools must take place in the Member's home country.

1 • **RETAIL PROFIT:** Retail Profits are simply the easiest way to earn income. Your customers can purchase products directly from Waiora and you earn the Retail Profits, or you can purchase products at wholesale, sell them at retail and keep the Retail Profits.

2 • **CUSTOMER REBATES:** We make it easy for you to earn rebates on your customers. Sign them up directly with the company, they can order products any time they want, and at the end of the month, you can earn Customer Rebates up to 10 percent.

Customer Orders (PV)	Customer Rebate
100–499	5%
500 +	10%

3 • **FASTSTART:** The FastStart Bonus allows every Member to earn a bi-weekly check. Each period, you can earn from 10 to 25 percent on the first 200 CV of your newly enrolled Member's initial order. By qualifying at higher levels, you can also earn 10 percent on the volume of Members enrolled by people you have personally enrolled.

Personal AdvantageShip	Additional Personal Volume	Level	
		1	2
•	100	10%	•
100	•	15%	•
200	•	25%	10%
•	300		
PaceSetter Order			

4 • **PACESETTER:** The PaceSetter Bonus is a reward for top performers. You can qualify and earn this bonus every month. The PaceSetter Bonus is paid to those that have placed a qualifying PaceSetter Pack order of 500 PV or greater (at some time with Waiora) and have personally enrolled five new Members in a month (each with an initial 100 PV order or greater in their month of enrollment).

New Member INITIAL Order	Bonus Earned
100–199	\$25
200–499	\$50
500 +	\$125

5 • **PREMIER BENEFITS:** Accelerate your earning potential by capitalizing on our Premier Benefits. As a Premier (you joined with or purchased the qualifying Premier PaceSetter Pack) you receive the added earning power of the Premier Bonus (\$175) for every Premier you enroll; a 3rd level of FastStart earning (5%); and instant qualification for the PaceSetter Bonus (the five enrollment qualification is waived) by simply enrolling one (or more) Member.

Premier Bonus	FastStart	PaceSetter Bonus
\$175	Level 1: 25%	Earn on 1, 2, 5 or more
	Level 2: 10%	
	Level 3: 5%	

6 • **ORGANIZATIONAL COMMISSIONS:** See front for explanation chart. (NOTE: 100 QPV minimum is required to earn commissions.)

7 • **RUBY GROWTH BONUS:** Comprised of 1 percent net local country volume, the Ruby Growth Bonus is the first Leadership Bonus paid out by Waiora. Active Rubies that personally enroll three new Pacesetters or Premiers* and grow their month-over-month payline OV (five levels) by 1,000 are eligible to earn a share in the Ruby Bonus Pool.

8 • **EMERALD GROWTH BONUS:** Comprised of 1 percent of net local country volume, the Emerald Growth Bonus rewards members that are growing their business to new heights as they continue on their quest to Diamond. Active Emeralds that personally enroll two new PaceSetters or Premiers* and grow their month-over-month payline OV (seven levels) by 2,000 are eligible to earn shares in the pool based on the payline OV size of their legs.

How to Earn (OV based on seven-level payline)

0 Emerald Legs = 1 Share

1 Emerald Leg = 2 Shares

2 Emerald Legs = 3 Shares

3+ Emerald Legs = 4 Shares

9 • **GLOBAL DIAMOND BONUS:** Once you reach the Diamond level in our Compensation Plan, you are eligible to participate in the Global Diamond Bonus Pool. The Global Diamond Bonus Pool consists of two percent of net global commissionable volume and is paid monthly to qualifying Diamonds. To qualify, a Member must maintain a rank of Diamond or higher month-over-month. Shares in the Bonus are earned based both on Diamond-level rank and month-over-month payline (nine level) OV growth.

For more details including qualification requirements regarding any of the bonuses mentioned, please refer to Waiora's *Policies & Procedures* manual.

